



SAP Cloud Platform Open Day

Customer Engagement Executive Team

18th May 2020

Sam Sun | Global Expert of SAP Cloud Platform
Email: sam.sun02@sap.com

Agenda

- **Part 1 : SAP 云平台概览**
- **Part 2 : SAP Cloud Platform Solution SF扩展**
- **Part 3 : SAP Cloud Platform产品支持渠道**

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- **Part 1 : SAP 云平台概览**
- Part 2 : SAP Cloud Platform Solution SF扩展
- Part 3 : SAP Cloud Platform产品支持渠道



SAP 客户

“你们产品现在跑去云端...
没有方法定制开发怎么办？”



云产品扩展 Extension

“我买了很多云产品，但很多东西还在本地，
这两边资料怎么同步呢？”



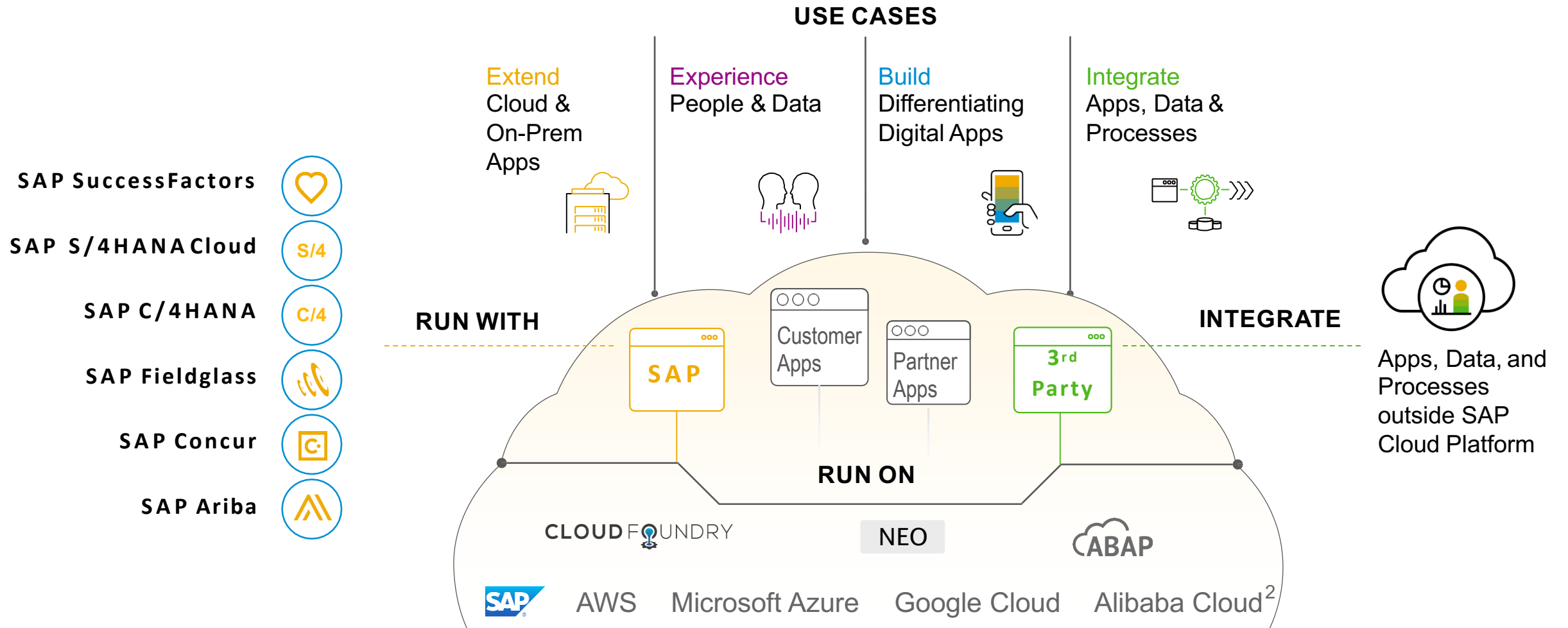
集成 Integration

“你们有没有很酷炫的东西？
现在都在讲机器学习、大数据、IoT...”



创新 Innovation

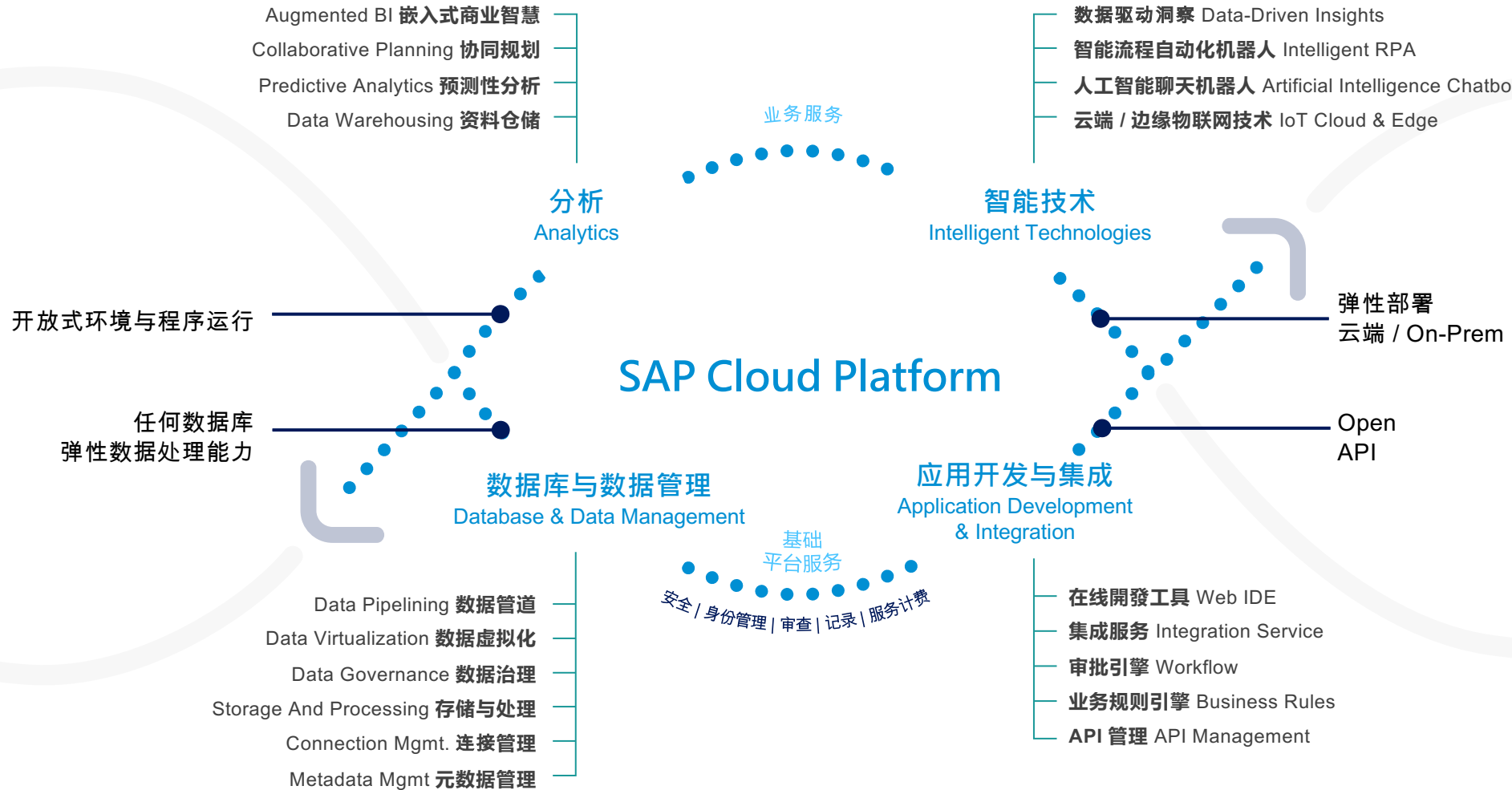
SAP Cloud Platform High-level 架构设计



SAP 最新一代的云端软件开发平台

SAP Cloud Platform

您的业务科技平台 Business Technology Platform - SAP Cloud Platform



**简单来说，SAP Cloud Platform 是
一云端平台让用户能部署 和 开发 应用系统**

**上面提供大量开箱即用的
功能包 (Service)**



Featured

All

SAP Analytics

SAP SuccessFactors

SAP Customer Experience

SAP Ariba

SAP S/4HANA

SAP Fieldglass

Concur

Filters

By SAP Product Integration

- SAP Analytics
- SAP Ariba
- SAP Business One
- SAP ByDesign (ByD)
- SAP Concur
- SAP Customer Experience
- SAP S/4HANA
- SAP SuccessFactors
- SAP Certified
- Intelligent Technologies
- SAP Fieldglass
- SAP.iO
- SAP Cloud Platform
- SAP HANA
- Digital Platform
- SAP JAM
- SAP Business Suite
- Digital Supply Chain

Showing 1766 Applications

Compare

Sort By: Relevance



Advantco Salesforce (SFDC) Adapter

Work from a single view of customer, product and pricing master data in both Salesforce and SAP environments.

Connect SAP with Salesforce to work from a single view of customer, product and pricing master data. [Learn More](#)



View Profile

Compare



Visual BI Extensions (VBX) for SAP Lumira Designer / Design Studio FREE TRIAL

Adds a powerful range of capabilities across Charts, Selectors, Maps, Utilities and Specialty Components

Unleash the potential of SAP Lumira Designer with a One-stop solution including a Charts, Selectors, Maps, Utilities and Specialty Components. [Learn More](#)



Free

View Profile

Compare



Advantco REST Adapter

Full Integration with the SAP NetWeaver Adapter Framework

Advantco REST Adapter for SAP NetWeaver PI/PO [Learn More](#)



View Profile

Compare



Galigeo GeoAnalytics For Lumira Discovery

Self-service geomapping for SAP Lumira Discovery

Galigeo For SAP Lumira Discovery is a powerful, intuitive extension for visualizing and discovering key insights or trends while taking advantage of the location

Starting At

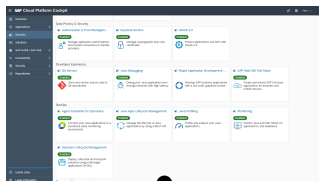
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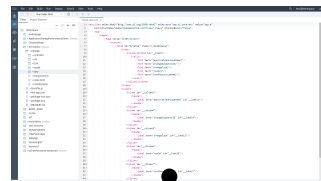
View Profile

SAP Cloud Platform 整体架构

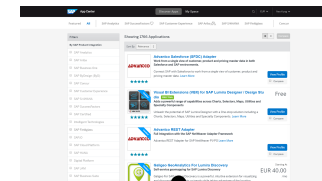
运维
& 操作



开发



App
市场



SAP Cloud Platform

程序语言 / 框架

- CABAP
- ABAP
- node
- Node.js
- Python
- JS
- JavaScript (UI5)
- Java
- Community BuildPacks

服务(功能包)

 Web IDE	 SAP Build	 Connectivity	 API Management	 Workflow	 Portal	 HANA	 PostgreSQL
 Git	 Identity Authentication	 Cloud Connector	 SAP API Business Hub	 Business Rules	 Theme Designer	 Big Data	 Integration
开发与连接				业务服务		数据存储与集成	

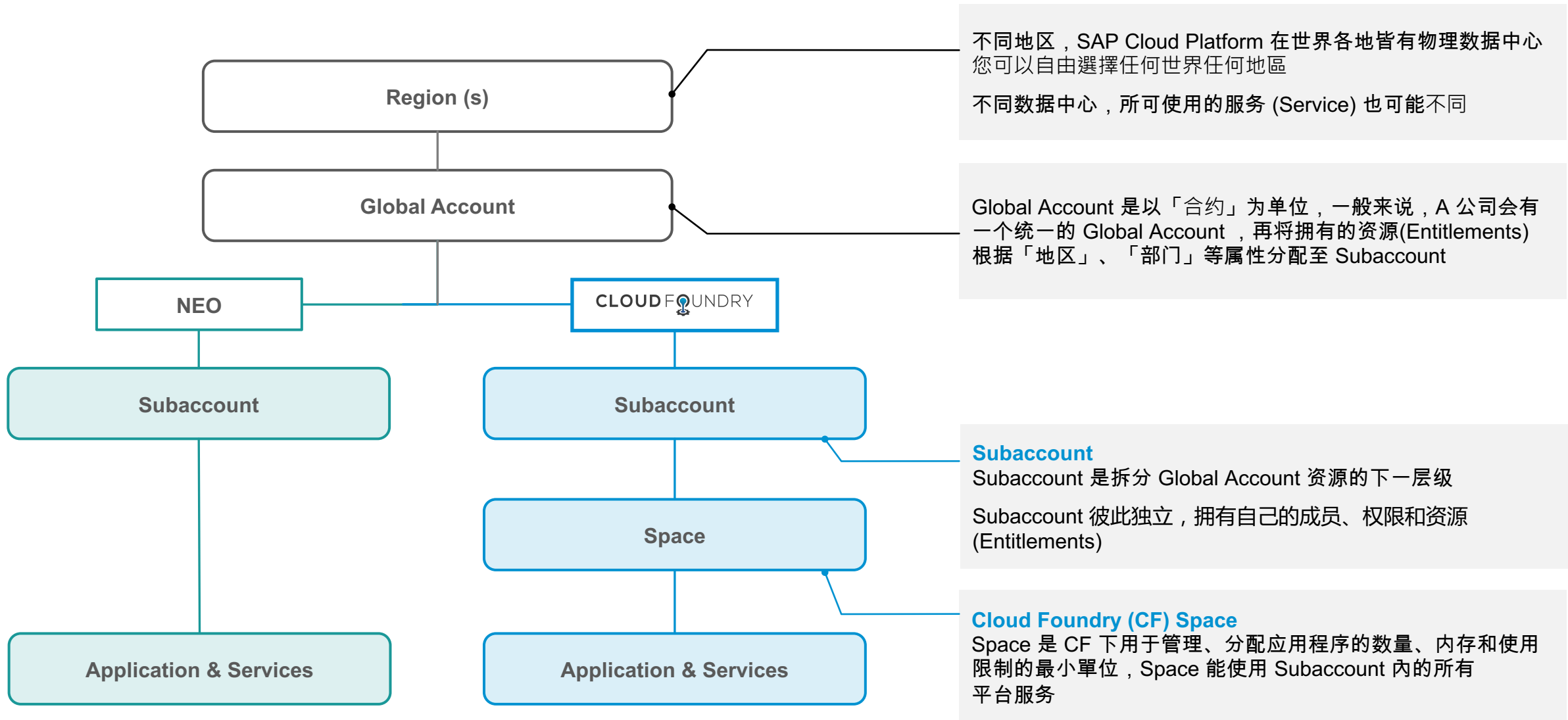
虚拟机

IaaS 基础设施

SAP Cloud Platform Account Model

Neo

Cloud Foundry



- Overview
- Subaccounts
- Resource Providers
- Recipes
- Systems
- Entitlements ▼
- Subaccount Assignments
- Service Assignments
- Members

Global Account: SCPGATW - Overview

[Export](#)

Global Account Info

Account ID: **934841d3-0de0-4a11-a541-368d1ce9c831**
 Account Type: **DEVELOPER**
 Access: **Standard**

15 Subaccounts **5** Regions

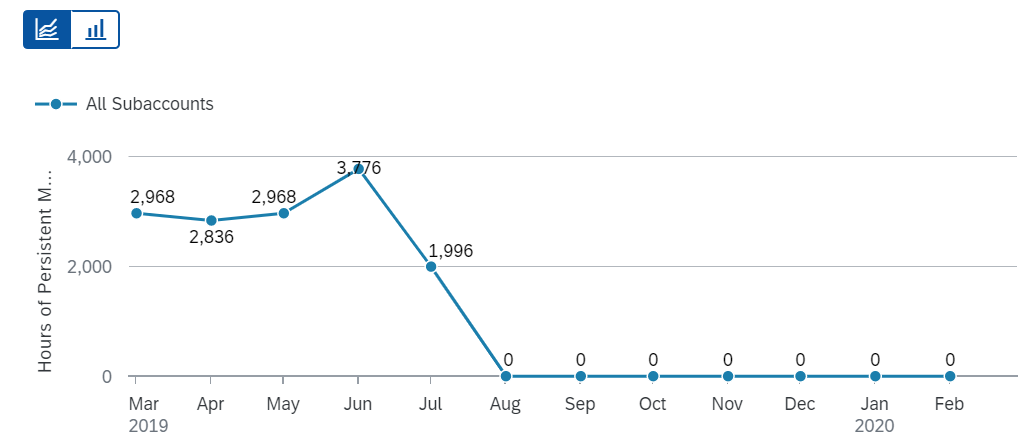
Service Usage

Environment: Service: Subaccount: Space: Period:

Service Plan	Subaccounts	Available Regions	Usage in Current Month
ABAP environment	1	Europe (Frankfurt); US E...	0 blocks of persistent m...
	1	US East (VA); Europe (Fr...	0 blocks of runtime me...

Monthly Usage i

Usage for the selected service plan



- Useful Links
- Legal Information

Subaccount Usage

- Overview
- Subaccounts
- Resource Providers
- Recipes
- Systems
- Entitlements
- Subaccount Assignments
- Service Assignments
- Members

Global Account: SCPGATW - Subaccounts

All: 15

New Subaccount

Demo Portal & Fiori (NEO) BETA

Provider: SAP
Region: Japan (Tokyo)
Description: Reserved for NewType
Environment: Neo

Eagle Portal & Fiori (NEO) BETA

Provider: SAP
Region: Japan (Tokyo)
Description: Reserved for NewType
Environment: Neo

IoTmember

Provider: SAP
Region: Europe (Frankfurt)
Description: -none-
Environment: Neo

Jim Tang CF Demo Site BETA

Provider: Amazon Web Services (AWS)
Region: Japan (Tokyo)
Description: CF Japan for Jim Tang
Environment: Cloud Foundry

member007

Provider: Amazon Web Services (AWS)
Region: Europe (Frankfurt)
Description: -none-
Environment: Cloud Foundry

member01

Provider: Amazon Web Services (AWS)
Region: Europe (Frankfurt)
Description: -none-
Environment: Cloud Foundry

SFExtension BETA

Provider: SAP
Region: Japan (Tokyo)
Description: -none-
Environment: Neo

STI - Web IDE

Provider: SAP
Region: Japan (Tokyo)
Description: Web IDE
Environment: Neo

twMemberCF

Provider: Amazon Web Services (AWS)
Region: Europe (Frankfurt)
Description: -none-
Environment: Cloud Foundry

twMemberCFJP BETA

Provider: Amazon Web Services (AWS)
Region: Japan (Tokyo)
Description: -none-
Environment: Cloud Foundry

twMemberCFJP BETA

Provider: Amazon Web Services (AWS)
Region: Japan (Tokyo)
Description: -none-
Environment: Cloud Foundry

twMemberNeo BETA

Provider: SAP
Region: Japan (Tokyo)
Description: -none-
Environment: Neo

twMemberRot BETA

Provider: SAP
Region: Europe (Rot)
Description: -none-
Environment: Neo

New Subaccount

*Display Name:

Description:

Neo Environment:

*Provider: SAP

*Region: Japan (Tokyo)

- Australia (Sydney)
- Brazil (São Paulo)
- Canada (Toronto)
- Europe (Amsterdam)
- Europe (Frankfurt)
- Europe (Rot)
- Japan (Tokyo)
- KSA (Riyadh)
- Russia (Moscow)
- UAE (Dubai)
- US East (Ashburn)
- US East (Sterling)
- US West (Chandler)
- US West (Colorado Springs)

Use for production

Enable beta features

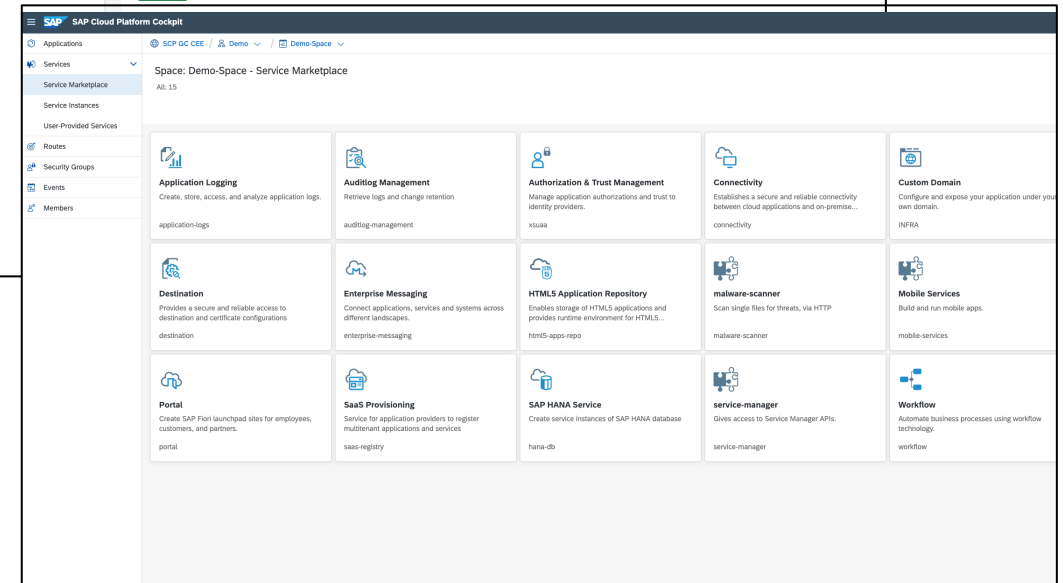
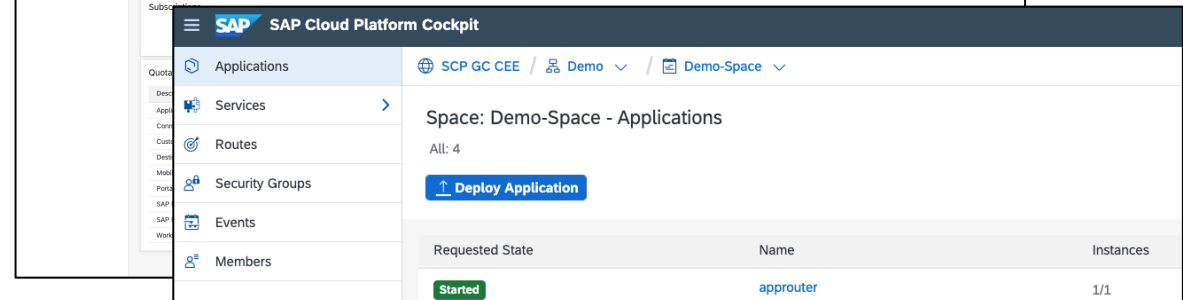
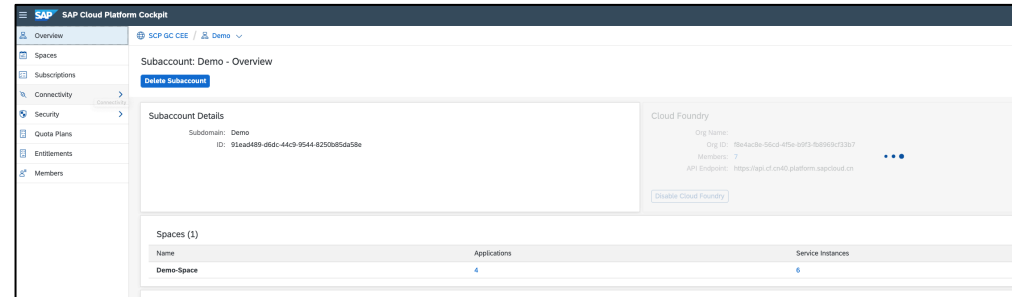
Copy settings from

SAP Cloud Platform Cockpit

运维 应用程序配置和基于Web的运营管理

部署 部署应用

监控 资源、数据仓库、Apps

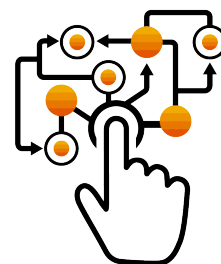
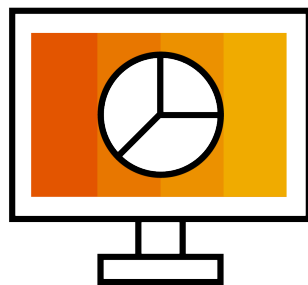
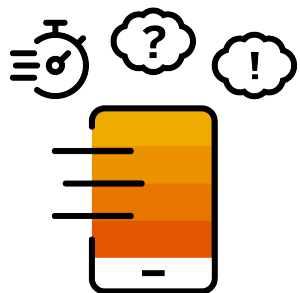


Agenda

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- Part 3 : SAP Cloud Platform产品支持渠道

背景

疫情下对**人力管理敏捷性**提出新的要求



员工健康信息采集

- 敏捷开发：快速搭建应用
- 无缝集成：同人力Org-chart集成

信息综合汇总展现

- 基础信息展现：人员分布、隔离情况等
- 综合信息展现：部门返工预实对比；跨部门调度等

驱动人力流程

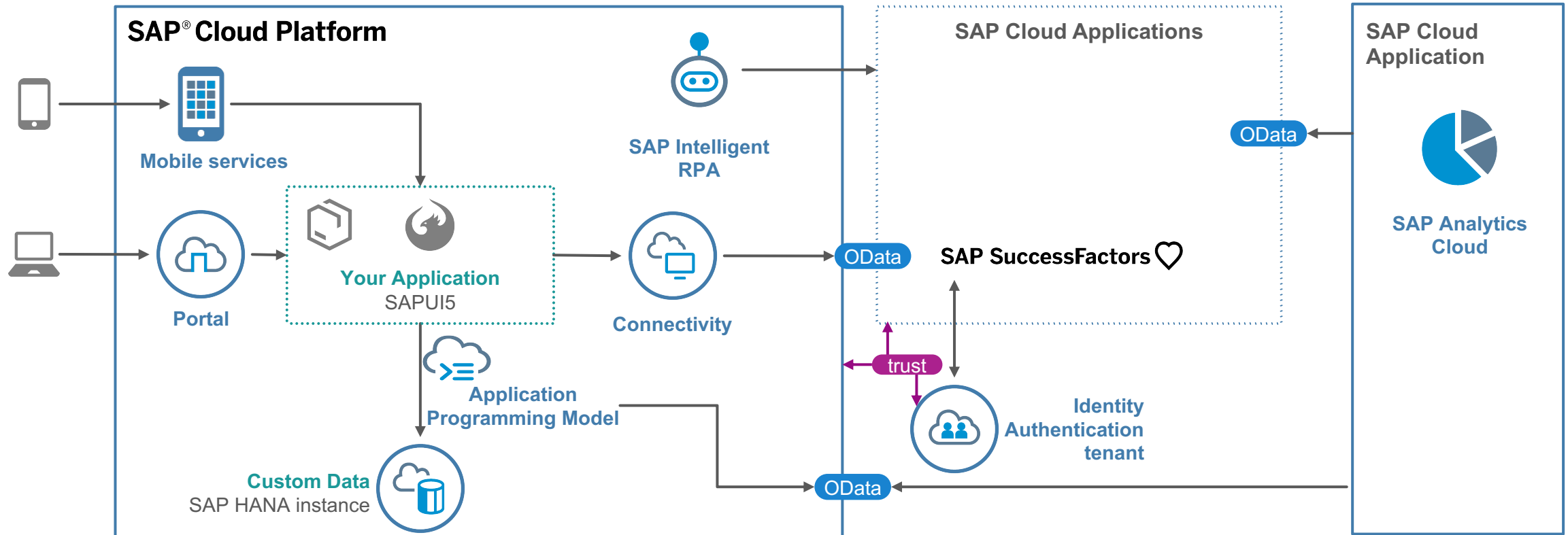
- RPA辅助操作：利用RPA在SF中完成重复操作

疫后决策大数据分析

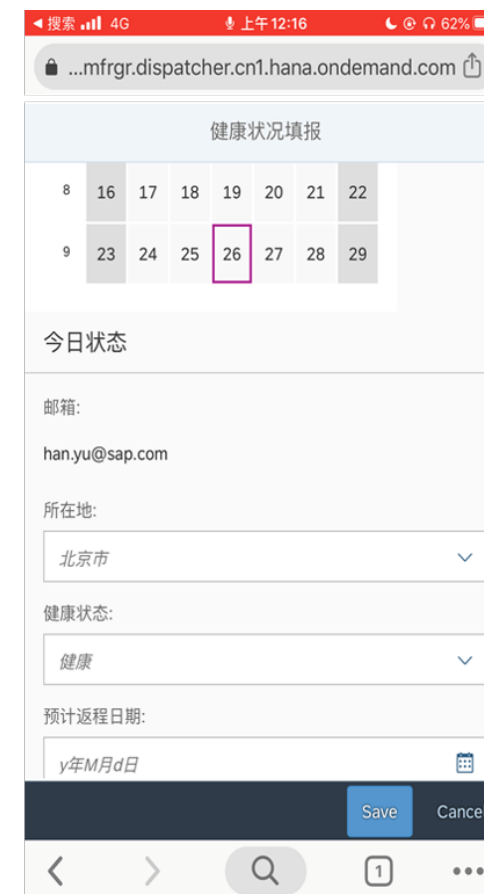
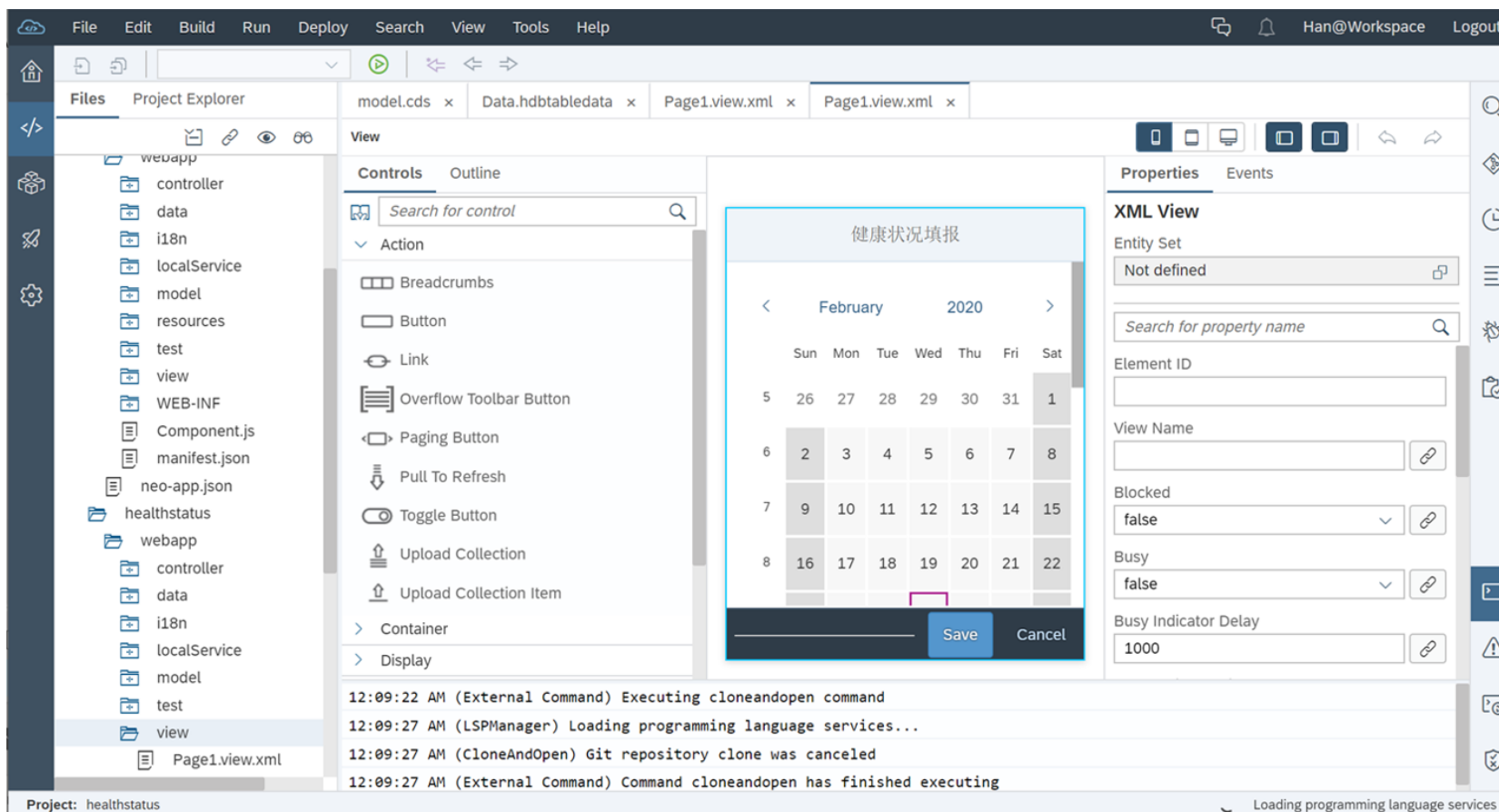
- 智能发现：获取人力总成本的关键影响因素并建立模拟模型

SAP Cloud Platform Solution – 疫情监控和人员分析

Extend SAP SuccessFactors applications



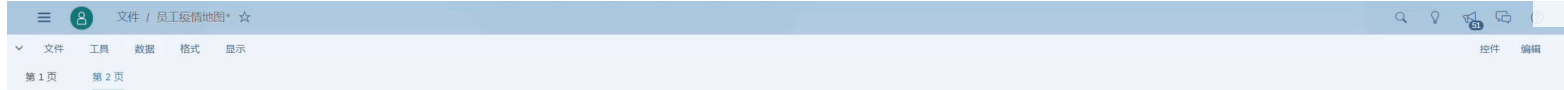
Step 1: 员工健康信息采集 - 快速搭建应用且同后台系统无缝集成



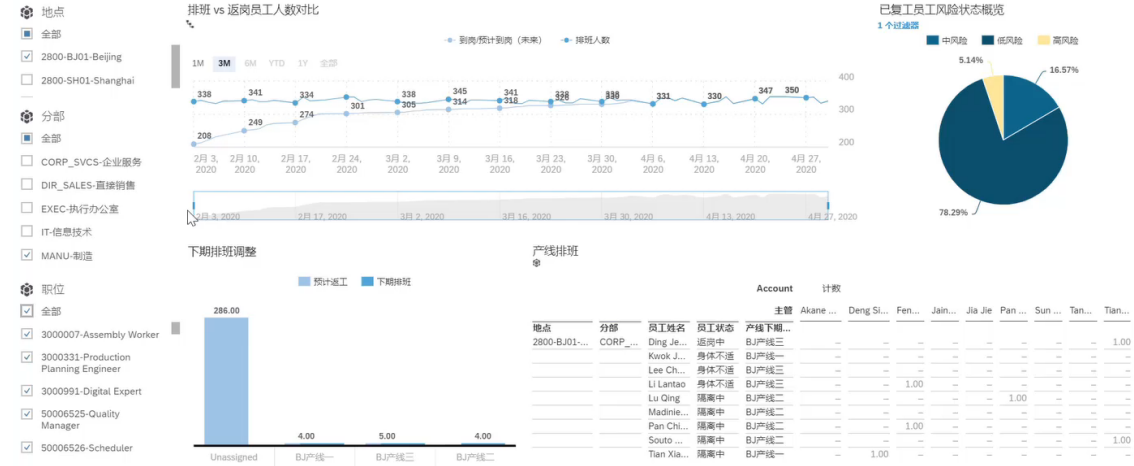
利用SAP Cloud Platform快速扩展：

作为SF配套的扩展开发平台，SCP提供可视化低代码开发平台、容器化部署、云集成工具、API管理等敏捷扩展PaaS工具。SAP中国区内部员工健康打卡应用，借助SCP实现8小时开发上线

Step2 : 信息综合汇总展现 - 快速搭建应用且同后台系统无缝集成



复工员工详情及排班调整

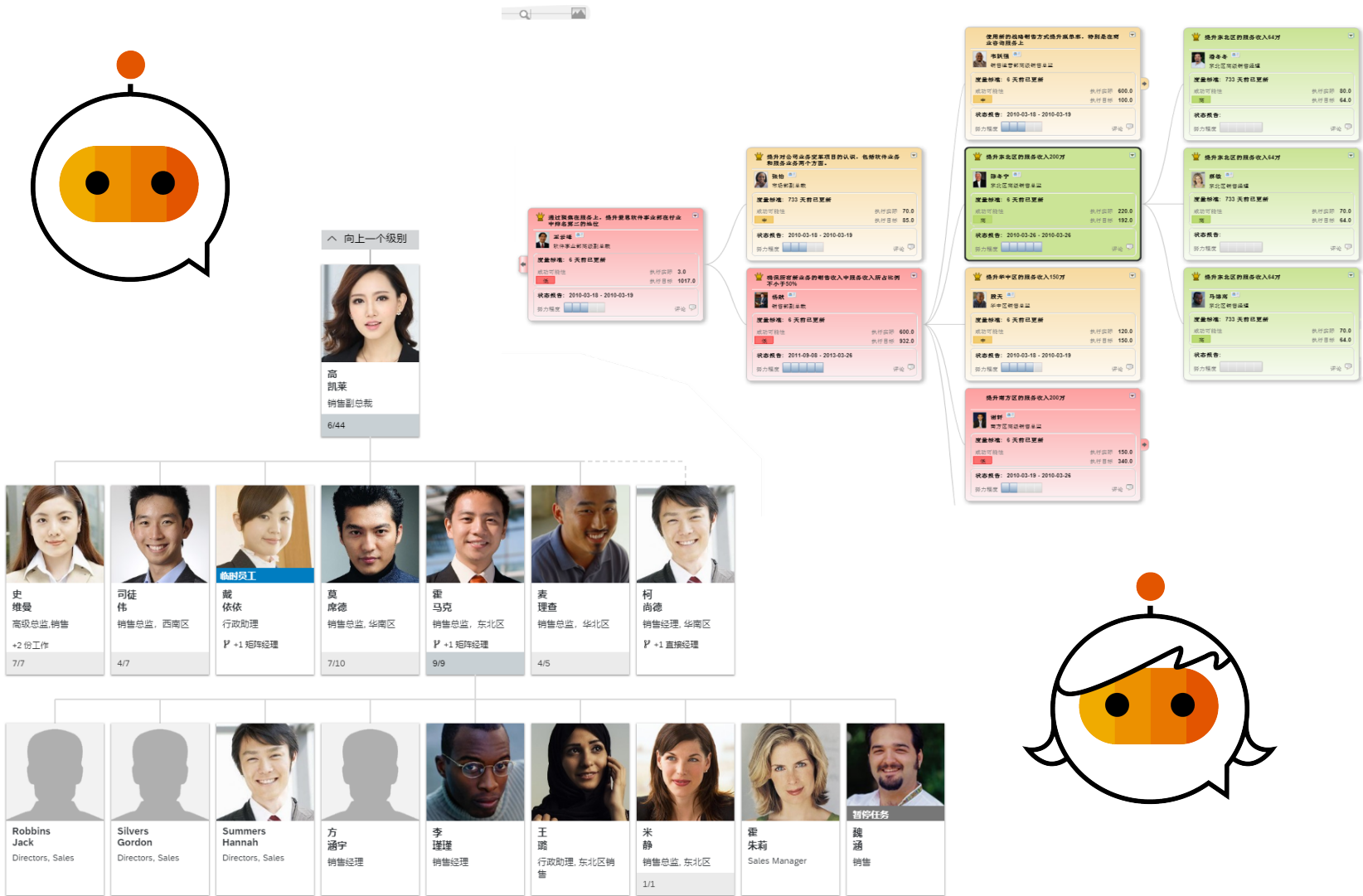


利用SAC分析云快速展现分析：

- 基础信息展现：**多维度、多模式展现员工健康状况分布(右图)
- 综合信息展现：**对接多源头业务数据，通过结合疫情数据与经营数据，展现部门复工预实对比、跨部门调度可能性等，真正为业务决策提供指导(左图)



Step3 : 驱动人力流程 - 利用数据分析结果, 驱动人力流程, 快速响应变化



利用SAP iRPA实现流程自动化:

1. 自动完成重复性系统操作: 利用SAP iRPA, 对于有一定规律的、重复性的、跨系统的操作, 以接管或辅助的方式自动完成
2. 对SAP Fiori界面高度适配: 针对SAP Fiori界面进行专门优化, 提升效率与准确性
3. 内置SAP各类业务流程: 针对适合RPA的业务流程, SAP设计脚本并预置进iRPA
4. SAP run SAP: SAP人力部门利用iRPA机器人Lucy, 辅助员工入职流程


iRPA - HR候选人背景检查演示

Title Goes Here and Here and Here - Adobe Acrobat Reader DC

File Edit View Window Help

Home Tools Title Goes Here and... x

Sign In



Automate your Performance with SAP Intelligent Robotic Process Automation

Speaker's Name, SAP
Month 00, 2019

PUBLIC

13.34 x 7.50 in

1 / 21

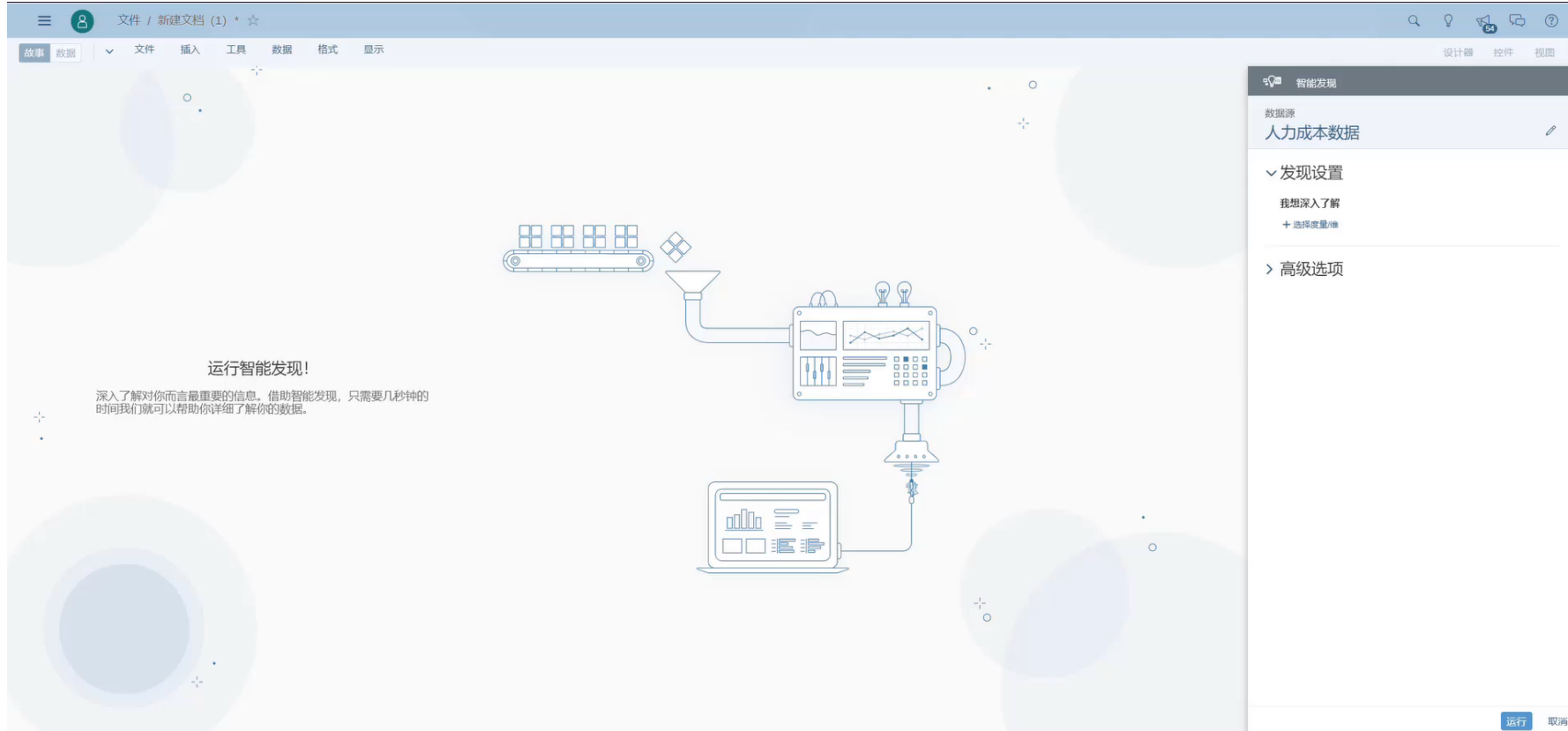
THE BEST RU

个性设置, 点我看看

1:39 AM
2020-03-14

The image shows a presentation slide for SAP Intelligent Robotic Process Automation. The slide features a woman looking at a digital display with a circuit-like pattern. The text on the slide includes the title 'Automate your Performance with SAP Intelligent Robotic Process Automation', the speaker's name 'Speaker's Name, SAP', the date 'Month 00, 2019', and the audience type 'PUBLIC'. The slide is displayed in a window titled 'Title Goes Here and Here and Here - Adobe Acrobat Reader DC'. The window has a menu bar with 'File', 'Edit', 'View', 'Window', and 'Help'. The window also has a toolbar with 'Home', 'Tools', and 'Title Goes Here and... x'. The window has a 'Sign In' button in the top right corner. The slide is displayed in a window with a title bar that says 'Title Goes Here and Here and Here - Adobe Acrobat Reader DC'. The window has a menu bar with 'File', 'Edit', 'View', 'Window', and 'Help'. The window also has a toolbar with 'Home', 'Tools', and 'Title Goes Here and... x'. The window has a 'Sign In' button in the top right corner. The slide is displayed in a window with a title bar that says 'Title Goes Here and Here and Here - Adobe Acrobat Reader DC'. The window has a menu bar with 'File', 'Edit', 'View', 'Window', and 'Help'. The window also has a toolbar with 'Home', 'Tools', and 'Title Goes Here and... x'. The window has a 'Sign In' button in the top right corner.

Step4 : 疫后决策大数据分析 - 利用大数据分析，辅助疫后经营决策



利用SAC分析云进行智能预测：

- ---SAP 分析云内嵌的机器学习算法能帮助我们在几分钟内一键获取人力总成本的关键影响因素并建立模拟模型。
- ---根据过往人力成本数据，可以看到人力成本最主要影响因素有员工数量、薪资、招聘方式及培训方式。
- ---结合公司现状，通过对模拟模型的测算调整可以发现，将内推方式占总招聘的比例提高X%左右，人力总花费将下降百分之Y

总结

SAP智慧企业的“业务+扩展+分析”多平台协同作战，共同完成从“数据”到“分析”到“执行”的全过程贯通与智能化

稳健强大的业务平台 SAP SuccessFactors + 敏捷智能的扩展平台 SAP Cloud Platform

= 从容应对环境变化，实现敏捷智慧企业

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- Part 1 : SAP 云平台概
- Part 2 : SAP Cloud Platform Solution SF扩展
- **Part 3 : SAP Cloud Platform产品支持渠道**

SAP Product Support

SAP Product Support 团队提供具体产品问题支持



传统提交Incident

- 使用Launchpad为SAP产品支持创建事件
- 与SAP支持工程师紧密合作



专家在线支持

- 在现场支持会议上解决您的问题
- 对于更复杂的问题，将对事件进行跟进



预约在线会议

- 安排30分钟的现场通话
- 与SAP支持工程师联系-他是该主题的专家
- 解决您的问题，并有机会加深您的知识



问专家同行

- 在私人会话中与合格的且合格的外部专家联系，以通过实时聊天解决您的问题
- 技术，产品相关问题
- 可以从行业经验的角度受益的问题

SAP Cloud Platform 诊所

SAP平台和技术客户成功 (CEE) 团队为您带来的客户成功计划



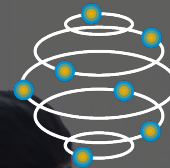
开放日

加入由SAP平台和技术团队的CEE, 工程和产品管理团队主持的会议。



采用课程

参加技术研讨会、参与标杆客户分享会议和其他主题活动, 所有这些都致力于帮助您使用SAP平台技术



健康会议

与我们的SAP平台和技术部门的CEE安排一对一的会议, 获取有关使用平台技术的指导

THE BEST RUN 

谢谢

感谢 SAP Cloud Platform Presales

王楠 Neo 于瀚

感谢 SAP Cloud Analytic Presale

马颂